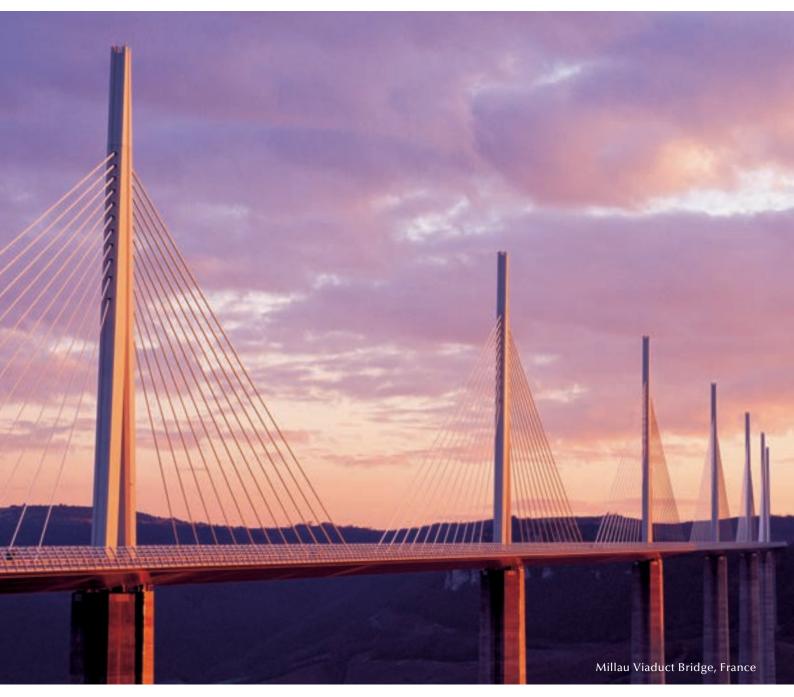




Fiscal year ended June 2016 (from July 1, 2015 to June 30, 2016)



A Comprehensive Engineering Firm that Bridges the Academic and Industrial Worlds

#### **Top Interview**

# "Innovating for a Wise Future"

Proactively investing our management resources towards future growth and to enhance total added value through our growth strategies.

Born in Tokyo in 1956. Completed the master's program at the Graduate School Sociology, the University of Tokyo in 1982. Studied at the graduate level at Massachusetts Institute of Technology and completed the program in 1985. Joined the Boston Consulting Group and gained consulting experience in the United States and Japan. Joined Kozo Keikaku Engineering in 1987. Assumed the post of President in 2002. Works proactively on the simulation of social phenomenon with the belief that such experiments will bear fruit and contribute to society in the first half of the 21st century.

Shota Hattori President Shota Hattori

#### Tell us about the business results and the approaches taken by KKE in the 58th term.

Generally favorable market conditions continued and operating conditions also remained steady for KKE throughout the year. Driven by such projects as the structural design support system for major housing manufacturers and the disaster risk reduction business, construction-related contracts were particularly brisk, resulting in increased revenues for the Engineering Consulting business. Product Service was also able to post sales for the most part as planned.

Meanwhile, our profitability improved as a result of an increase in high value-added projects in the Engineering Consulting business. I believe that we have received a high appreciation from our customers in our utilization of IT with our professional expertise.

Consequently, in the 58th term, KKE achieved increases in each income level for the fourth consecutive term. Particularly in terms of net income, we were able to post a record high.

Along with the various approaches taken in order to achieve these results, KKE, in the past year, has also been proactively investing its resources towards future growth and has been setting the stage for various growth scenarios. Amid these developments, KKE has been particularly focused on businesses related to IoT (Internet of Things). We have set up a framework to bring the IoT-related products and technology of overseas partner firms to Japan and will launch business from the next fiscal year.

While the term "IoT-related" may cover a wide application area, we have narrowed down our focus to buildings, and we will effectively combine and promote "People Counter," a solution which allows for visual tracking and analysis of visitor behavior developed by Germany's Vitracom AG; "NavVis," a next-generation, indoor mapping and digitalization platform, developed by Germany's NavVis GmbH; and "RemoteLock," a smart lock system offered by LockState of the U.S.

Other developments include our continuous investments in two venture funds, namely "Kansai Science City ATR-Venture NVCC Investment Limited Partnership ("Keihanna ATR Fund") and the "MIC Innovation IV Limited Liability Fund". We are seeking out the seeds of new technology inherent in venture businesses and exploring business possibilities by combining them with KKE's technology and experience. Additionally, in February 2016, KKE established a program under Social Cooperation Programs at the Institute of Industrial Science, the University of Tokyo and started a joint research between academia and industry to solve various complex social problems. In March, KKE entered into an agreement to establish Symphony Creative Solutions Pte. Ltd. in Singapore in order to conduct joint development with the NYK Group and Weathernews Inc. to offer next-generation maritime and logistics solutions. The initial product is planned to reach our very first customer from July. We will continue to pursue both, introducing our initial product while improving its function and development of new products.

#### What are your thoughts on the recent Kumamoto Earthquake?

I would like to convey my sincerest sympathies to the victims of the Kumamoto Earthquake which occurred in April 2016. Our Kumamoto Office was extremely fortunate in that none of our staff members were injured and our buildings and facilities were also spared from any serious damage.

KKE has been involved in the reconstruction project of the Kumamoto Castle keep tower, which began in 1960, a year after KKE's founding, and in 1984 we opened an office in Ozu-machi, Kumamoto and have been nurturing our ties with the local community. KKE, in response to the tremendous damage to the historical sights and the important cultural properties caused by the recent earthquake in Kumamoto, has donated ¥100 million to the Kumamoto Earthquake Recovery Fund for Damaged Cultural Assets, established by the Education Bureau of the Kumamoto Prefectural Government.

We hope that this contribution will be the seeds that grow into a flowering of cultural restoration, and that we will be able to engage in the restoration and reconstruction of Kumamoto from a professional and technical engineering perspective.

Can you elaborate on KKE's medium- to longterm outlook and future growth strategies?

While we are currently blessed with a favorable environment, from a medium- to long-term perspective the engineering business will not be able to maintain its momentum with the domestic market alone. The domestic construction-related demand, in particular, is expected to decline after the 2020 Tokyo Olympics. In other words, there will be no room for growth, unless we leverage the engineering technology that we have accumulated in Japan and expand our business overseas.

To this end, KKE has been focusing on the development of global human resources by recruiting talent from overseas. Additionally, in July 2015, we established an overseas subsidiary in Singapore as the base for marketing research in the ASEAN region.

Approaches to expand KKE's business portfolio from buildings to the natural environment and furthermore to society, business and communities are also indispensable for medium- to long-term growth. We intend to chalk up our successes by seizing the various opportunities presented to us, deepening the cooperation with our various partner companies, and expanding our networks.

In order to realize medium- to long-term growth, KKE emphasizes the management indicator of "total added value," that is, operating income added with personnel costs and fringe benefits (i.e. benefits that staff members receive other than salaries). This emphasis on total added value is based on our belief that the source of KKE's added value is its human resources and that securing excellent human resources and nurturing them are crucial to the sustained development of KKE. The total added value for the 58th term increased by ¥304 million year on year to reach a record high of ¥6,640 million. Going forward, KKE will aim for consistent annual growth of approximately 5% of its added value.

As key strategies to enhance total added value, KKE is promoting the four initiatives of "ensuring the quality of services and products," "human resources development," "investing in new business developments and extending "Design & Engineering" to overseas" and "intellectual property strategy."

Ensuring the quality of services and products is a strategy that we have been particularly focused on but in the future we intend to meet the expectations of our customers on an even higher level by pursuing the quality aligned to individual customers. As for human resources development, we will engage in the development of talent who will be the source of value creation from a companywide perspective, including such means as overseas recruiting and enhancing employee satisfaction. And finally, we will proactively invest in new business and overseas expansion, and build networks. Our focus is on offering value to the entire industries, and each consumer beyond those industries by finding ways to contribute KKE's intellectual property to society.





#### What is your outlook for the 59th term? And what are your views on returning profits to the shareholders?

We anticipate favorable operating conditions to continue into the 59th term, primarily in the construction-related fields. Moreover, as the orders brought-forward at the beginning of the 59th term exceeds that of the 58th term by ¥500 million at ¥5,100 million, we are expecting increases in net sales as well as each income level. In August 2016, we established the Fukuoka Branch Office and launched test marketing including IoT-related field as our business target.

As far as returning profits to shareholders is concerned, we are aiming for consecutive increases in dividends in line with improved business performance based on the principle of maintaining stable dividends, in order to encourage our shareholders to hold our stocks in the medium- to long-term. For the 58th term, we paid a year-end dividend of ¥40 per share, and together with the interim dividend of ¥15 per share, the annual dividend came to ¥55 per share (an increase of ¥15 from the previous fiscal year). Going forward, we intend to improve our financial soundness and maintain appropriate internal reserves, while comprehensively take into account revenues and the status of our business investments at the same time, and pay particular attention to returning profits to our shareholders holding KKE's stock for the medium- to long-term. And to this end, we will introduce the quarterly dividend system from the first quarter of the 59th term.

We have set "Innovating for a Wise Future" as a Thought that will guide us to create a future

society full of wisdom by utilizing our technologies based on engineering knowledge and by disseminating them throughout society. Needless to say, the future remains uncertain, as we have taken on the challenge of creating new markets rather than merely navigating through existing markets. Nevertheless, we are committed to not be caught up in short-term profits but make steady progress with a keen concentration. Therefore, we ask all of our shareholders for their continued support as we strive to materialize our Thought.



#### CONTENTS

Top Interview1	
KKE NEWS	
Customer Stories5	
A Report by our Singapore Representative5	
Innovating for a Wise Future7	
Financial Highlights9	
Financial Data10	
Corporate Profile/Stock Information Back cover	

# KKE NEWS JULY 2015 >>> JUNE 2016

#### 2016 January 33rd Hattori Award

# 2015

#### July

#### KKE establishes KKE SINGAPORE PTE. LTD., a local subsidiary in Singapore

KKE SINGAPORE PTE. LTD. has been established as a base of marketing research activities to explore the potential needs and the future vision of engineering consulting services in the rapidly growing ASEAN countries, including Singapore. Through KKE SINGAPORE, KKE intends to proactively disseminate the engineering expertise it has developed in Japan to ASEAN countries, and further strive to design and support a better society and systems for the next generation.

➡ More information on page 5 "A Report by our Singapore Representative"

#### In-house forum 2015



An in-house forum was held at Westin Tokyo. A special lecture "Intellectually-Athletic Management," was given by Ikujiro Nonaka, Professor Emeritus of Hitotsubashi University

#### KKE receives "Special Award of the 29th Innovative Technology Award" sponsored by Fuji Sankei Business i

KKE received the Special Award in the Corporate/Industrial Division of the

"29th Innovative Technology Award Leading the Way to Creativity," sponsored by Fuji Sankei Business i, for the joint paper which was co-authored with Hiroki Nishiyama, Associate Professor of Tohoku University and Yutaka Okabe of NTT DOCOMO, INC.



### September

- 57th Annual Shareholders' Meeting
- KKE Best Project FY2014

Each year, KKE holds an annual project award ceremony to commend and raise awareness of excellent projects, and to share in their achievements with the entire company.

#### October

#### Welcoming ceremony of soon-to-be employees

#### KKE and NavVis form a partnership for indoor mapping and digitalization platform in the Japanese market

KKE has signed a partnership agreement with NavVis GmbH of Germany to sell and market the next-generation, indoor mapping and digitalization platform offered by NavVis in the Japanese market. In addition to applying this technology to the various business fields which the company has nurtured over the years, KKE has combined it with its various services including "RemoteLock (Lock-State, U.S.)," a smart lock system which can be controlled through Wi-Fi connection; and "People Counter (Vitracom AG, Germany)," a solution which allows visual tracking and analysis of visitor behavior; and has commenced services in the area of IoT (Internet of Things), which has been receiving much attention.

More information on page 7 "Innovating for a Wise Future"



#### KKE Vision 2015 in Tokyo

KKE Vision is an annual conference that has been held continuously for the past 15 years by KKE, serving as an interface between universities, educational institutions and business partners for sharing engineering knowledge and exploring latest technologies and innovations. In 2015, the event was held at Hilton Tokyo hotel with approximately 1,000 visitors. The keynote address, titled "Integration of Mathematical Knowledge based on State-of-the-art Mathematical Modeling and Its Application to Society," was given by Professor Kazuyuki Aihara of Institute of Industrial Science, the University of Tokvo

# **November**

#### KKE Vision 2015 in Osaka

KKE Vision 2015 was also held in Osaka, at the Congrès Convention Center with approximately 600 visitors. The keynote Ishiguro from School/Graduate School of Engineering Science, Osaka University, on humanoid robots and future society.



#### Company-wide yearend party

December

The company-wide year-end party was held at Westin Tokyo hotel, where Eriko Yamaguchi of MOTHERHOUSE Co.&Ltd, gave a presentation. The results of the inhouse business idea contest were also announced during the event.







# lune fectural Government

Cultural Assets, established by the Education Bureau of the Kumamoto Prefectural Government in response to

government, industry and academia, and so-cial contribution activities. The 33rd Award



#### address was given by Professor Hiroshi **February** KKE and the Institute of Industrial Science, the University of Tokyo establish a program under **Social Cooperation Programs**

established a new program under Social Cooperation Programs. KKE and the Institute will jointly conduct basic research in mathematical engineering for it to serve as a foundation when solving the challengapplied research from a medium- to long-term perspective.

#### March Enters into agreement with the Nippon Yusen Group and Weathernews to establish a new company

KKE entered into an agreement with the Nippon Yusen Group and Ltd. in Singapore for conducting joint development in order to offer next-generation maritime and logistics solutions.

#### April Initiation ceremony and length-of-service award ceremony

new members including 5 foreign nationals. A total of 22 members were awarded for their long years of service at KKE: 14 members for 20



#### IoT Seminar for achieving a comfortable environment

KKE held a seminar for the future development of IoT in residential housing and

#### Nore information on page 7 "Innovating for a Wise Future"

#### KKE makes a donation to the Kumamoto Earthquake Recovery Fund for Damaged Cultural Assets, established by the Education Bureau of the Kumamoto Pre-



#### **Customer Stories**

"Participation in an international project that captures **neutrinos** at the South Pole. Aiming for the world's first observation of neutrinos from the highest energy cosmic rays using antennas designed with KKE's support."

- Case Study Using the 3D Electromagnetic Simulation Software XFdtd -

Did you know that there is an international project in progress at the South Pole to observe neutrinos falling from outer space? The only Japanese group participating in this project is a group from ICEHAP at Chiba University. Assistant Professor Keiichi Mase aims to detect "neutrinos from the highest energy cosmic rays". He recently developed a new antenna that is essential to the project, which is scheduled to test in the winter of 2016 at the South Pole (summer at the site). KKE has taken part in developing this antenna, which is vital for this research. We interviewed Keiichi Mase himself about the project.

Assistant Professor Keiichi Mase,

International Center for Hadron Astrophysics (ICEHAP) Chiba University



## XFdtd, the 3D Electromagnetic Simulation Software

Since it was released in 1994, XFdtd has been supporting researchers and engineers who have been working globally in the electromagnetic analysis field. The software can be customized based on the user's needs and has abundant features for such factors as accuracy, speed and stability that respond to the users' expectations, and the calculation algorithm continues to improve over the years. Based on its past achievements, XFdtd has earned trust and today has many users all over the world.

KKE is a distributor of the XFdtd software suite developed by Remcom Inc. (Pennsylvania, U.S.A), and provides software and consulting service to the Japanese market.

## Speaking of neutrinos, what comes to mind is the Nobel Prize in Physics.

In 2015, Prof. Takaaki Kajita from the University of Tokyo was awarded the Nobel Prize in Physics for his Neutrino Oscillation Experiment using the Super-Kamiokande experimental facility. At its predecessor, the Kamiokande experimental facility, Prof. Masatoshi Koshiba succeeded in being the first to detect cosmic neutrinos and also received the Nobel Prize as well. We are also interested in capturing neutrinos from outer space, but what we really want to detect is the neutrinos from the highest energy cosmic rays, rays so high that even our current equipment would have difficulties observing them.

An international project to measure neutrinos has been started at the South Pole, and your research lab is taking part in it. Please give us an overview of this collaboration.

This project started about 10 years ago and was named the IceCube Collaboration. It consists of 12 nations, 48 organizations and about 300 scientists. The ice is the medium which makes the IceCube observatory to its scale. The volume

A Report by our Singapore Representative

#### Naoki Kanatani of KKE SINGAPORE PTE. LTD.

KKE SINGAPORE PTE. LTD. was established in July 2015 in Singapore as a wholly-owned subsidiary of KKE. Currently, I have been seconded to KKE SINGAPORE PTE. LTD. to conduct

marketing and research activities targeting Southeast Asia including Singapore. As each country faces unique social issues, and as the required solution and the set of values will differ depending on the country, it is my job to seek out opportunities in which KKE's



# technology and expertise can interact with the customers and create value. In specific terms, I meet with people from the Singapore government agencies, universities, private sector and Japanese companies operating in Singapore, and coordinate KKE's technology with the unique needs of Singapore and propose methods of utilizing new technology. Moreover, as Singapore is a maritime and logistics hub, a consortium of five companies, Nippon Yusen K.K., Monohakobi Technology Institute, NYK Business Systems Co., Ltd., Weathernews Inc. and KKE established Symphony Creative Solutions Pte. Ltd., in March 2016 to jointly develop next-generation solutions in the maritime and logistics fields. And I am also involved in the daily operations of this new company.

The histories of both Singapore and KKE go back some fifty years. Fifty years may be young for a nation but when considering the miraculous speed at which it has flourished, it is evident that Singapore's policy to accelerate its development based on human knowledge plays a key role. Singapore's history has also been a of the medium is 1km<sup>3</sup>, which is 20,000 times larger than Super-Kamiokande's medium. At an international conference in 2012, our group from Chiba University announced its success in detecting a 10<sup>15</sup>eV neutrino during the IceCube project. It was the first time in the world that one has proven the existence of a theoretically predicted high-energy neutrino. This may be worth a Nobel Prize, but what we are truly looking for is a particle with an even higher energy, and we will do whatever it takes to detect it.



Compared to other neutrinos, the number of high-energy neutrinos flying to the Earth is extremely small. Though lceCube is 1km<sup>3</sup> in volume, the rate to detect the particle with the amount of energy we want to detect reaching lceCube will only be about once every year. So in addition to the sheer difficulty of detecting such a particle, it also takes a great deal of time.

To tackle these problems, over the past five years, several research institutes have joined forces to design a piece of next-generation detection equipment, the ARA, or Askaryan Radio Array.

The effective volume of ARA's detection equipment is about 10 times that of Ice Cube's. This increases the probability of

the desired particle landing on the detector by 10 times. Due to the enormous scale of the facility, however, it is impossible to ignore the problem of costs. When I requested KKE for an analysis of the antenna design, it began with the necessity of reducing the construction costs



Drilling holes for ARA construction using a particular drill machine. (from ARA website)

#### So for ARA, it was decided to reduce the antenna installation costs to a tenth by downsizing the antenna?

When installing the detectors, a large amount of boiling water was used to melt the ice at the South Pole for the IceCube

history of maintaining independence without developing affiliations. I feel that a common value runs through KKE's history in these points in particular. Living in this country has also made me realize that the speed with which the government runs the country has been a crucial factor in its growth, a point which, I think, we should emulate.

While we are all denizens of Asia, I could not hide my surprise at the many differences I encountered both professionally and in my everyday life when I first arrived here. Given its small size, there is few agriculture or fishing industries to speak of in Singapore. Under such circumstances, chicken is one of few locally-bred and locallyconsumed foodstuffs in Singapore and cuisine using chicken is a favorite among gourmet-loving Singaporeans. Hoping to make this visit a highlight of this report, I visited the Hawker Center (food hall with food stalls) famed for its first ever Michelin star and stood in line for nearly an hour. Right when I moved up the line so that only 10 people waited in front of me, the hawker sold out and closed, proving that Singaporeans really know their good food.

5

construction, and the cost was enormous. This led to the emergence of an idea for ARA to reduce the size of the hole. To do that, though, the antenna would need to match the size of the hole and be even thinner. Therefore, we asked KKE to perform an analysis to find the optimal antenna design.

In January 2016, we started to seek the possibility to reduce the diameter of the holes, and the request to help design a miniaturized antenna was passed on to KKE. Because of the severe cold at the South Pole, outdoor work can be done only during the summer. Therefore, I planned to send the finished product to the site by October 2016. Looking at the schedule backward, the antenna design had to be finalized by March

2016. In addition to the need for professionals in the radio wave field, this tight schedule was another reason why we needed support from KKE. When I think back on this, I know I made the right choice.

It might sound simple to miniaturize an antenna, but simply reducing the size without changing the scale will not maintain performance. Thankfully, KKE met our expectation with regards to know-how. Every week, I would receive a situation report updating me on every step made and clearing my doubts if there were any. It was a relief to know that everything was being well-taken care of by KKF

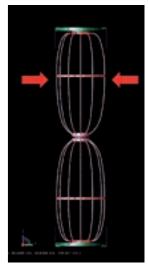


Image of the antenna (Vpol) before optimization. KKE simulated and optimized several parameters, such as the antenna diameter, the length and the element diameter.

#### What is your vision for the research?

Because of our achievements at the South Pole, our presence has been growing globally. I would like to discover neutrinos from the highest energy cosmic rays as soon as possible, and fascinate the world. If we discover even one particle, I think it will open the doors to more new research.

At the base of our marketing and research activities is the thought that through KKE SINGAPORE, KKE will proactively disseminate the engineering expertise it has developed in Japan to ASEAN countries, and further strive to design and support a better society and systems

for the next generation. And it is my humble hope that I will be able to contribute to our overseas expansion at the earliest possible date. Furthermore, I hope that KKE SINGAPORE will develop into a place where foreign employees who have joined KKE from the Asian countries may demonstrate their full potential.

I was only able to take a photo of the famed "Hong Kong Soya Sauce Chicken Rice & Noodle," which was awarded a Michelin star.





The Hawker Center is always filled with diners.

# Innovating for a Wise Future

**CLOUD** 

#### IoT (Internet of Things) for a comfortable environment

KKE has set "Innovating for a Wise Future" as a Thought, a future vision and direction to be sought together with society. It reflects our desire to create a future society full of wisdom by utilizing our useful technologies based on engineering knowledge and by disseminating them throughout society.

As one of our initiatives to realize this Thought, is our practice in the IoT (Internet of Things) field. We combine various technologies relating to structures that KKE has accumulated over the years with IoT to enhance the comfort and the convenience of buildings.

With our focus on the residential housing and structure field as a starting point, KKE will seek possibilities of designing a new society.



#### The IoT Seminar for achieving a comfortable environment, May 10, 2016

We presented how IoT technologies could contribute to society and communication, and their possibilities.

#### Demonstration of Remotel ock



Nolan Mondrow of LOCKSTATE





#### The Fukuoka Branch Office opened on August 19, 2016.

On August 19, 2016, KKE opened its new Fukuoka Branch Office. As we have been closely connected to Fukuoka since 1991 and the fact that the prefecture has been gaining momentum as a business center in the Asian region, we decided to establish our branch in Fukuoka with a view to developing marketing activities in the Kyushu region and creating new business. This branch will also play a major role in the IoT business, which is expected to become high in demand.

On November 29, 2016, KKE will hold KKE Vision, an event which we have been holding for the past 15 years, for the first time in Fukuoka. Going forward, we will promote activities that will allow us to grow with and contribute to the community.

One of our IoT-related solutions, RemoteLock, ill be installed on the office door





at Keidanren Kaikan

Professor Norbert Link, Karlsruhe University of Applied Science (Head of R&D. Vitracom AG)



Sebastian Hilsenbeck of NavVis GmbH

Display booth



Office located in JRJP Hakata Bldg., which is directly connected to Hakata Station

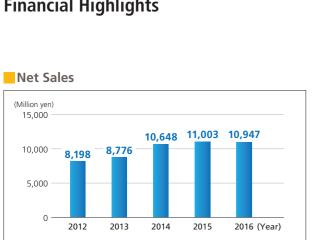


The reception for the office opening was held at Displays of our IoT-related solutions at ANA Crown Plaza Hotel Fukuoka on August 19 the reception venue





#### **Financial Highlights**



#### Operating Income



#### Ordinary Income (Million yen) 1,000 943 911 836 750 -590 500 250

2012 2013 2014 2015 2016 (Year

(%)

40.2

1.2

2012

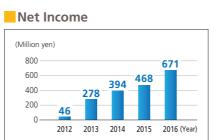
50.0

40.0

30.0

20.0

10.0



Capital Ratio Return on Equity (ROE)

30.0

21.3

2016 (Year)

31.7

15.9

2015

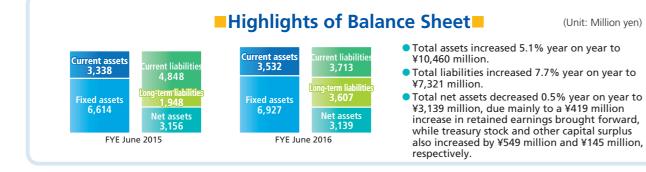
12.3

2014

Capital Ratio/Return on Equity (ROE)

37.5

2013



#### Income Statement Highlights

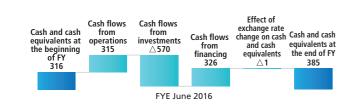
(Unit: Million yen)

(Unit: Million yen)

Extraordinary Extraordinary taxes-deferred income 6 Net taxes 267 expenses 70 income 2 losses 4 income 671 1 37 3 FYE June 2016

• Net sales were ¥10,947 million; operating income came to ¥1,007 million; ordinary income was ¥943 million and net income amounted to ¥671 million. While KKE reports its net sales conservatively as part of efforts to improve and maintain the transparency of management, as of June 30, 2016, it managed to secure an order backlog surpassing that of the previous fiscal year at ¥5,180 million (compared to ¥4,615 million as at the end of the previous fiscal year).

#### Cash Flow Statement Highlights



- Net cash provided by operating activities amounted to ¥315 million, due mainly to net income before taxes of ¥941 million and depreciation of ¥233 million.
- Net cash used in investment activities amounted to ¥570 million, due mainly to purchase of tangible assets of ¥115 million.
- Net cash provided by financing activities amounted to ¥326 million, due mainly to a decrease in short-term borrowings of ¥950 million.

#### **Financial Data**

	<b>heet</b> (Un	it: Thousand ye
	FYE June 2015 (As of June 30, 2015)	FYE June 201 (As of June 30, 2016
(Assets)		
Current assets	3,338,257	3,532,532
Cash and deposits	316,021	385,747
Notes receivable-trade	146,007	34,285
Accounts receivable-trade	1,608,906	1,367,778
Goods in process	432,928	990,267
Other	834,394	754,453
Fixed assets	6,614,920	6,927,925
Tangible assets	5,065,043	5,077,858
Intangible assets	323,184	313,789
Investments and other assets	1,226,692	1,536,277
Total assets	9,953,178	10,460,458
(Liabilities)		
Current liabilities	4,848,050	3,713,412
Accounts payable-trade	315,984	312,86
Short-term borrowings	1,700,000	750,000
Long-term borrowings due within one year	120,000	443,600
Other	2,712,065	2,206,950
Long-term liabilities	1,948,995	3,607,843
Long-term borrowings	172,500	1,740,61
Lease obligations	38,245	39,93
Provision for retirement benefits	1,666,990	1,755,57
Provision for directors' retirement benefits	40,000	40,00
Asset retirement obligations	31,258	31,71
Total liabilities	6,797,045	7,321,25
(Net Assets)		
Shareholders' equity	3,120,190	3,134,300
Capital stock	1,010,200	1,010,200
Capital surplus	1,134,568	1,279,603
Retained earnings	2,660,360	3,078,808
Treasury stock	△1,684,937	△2,234,31
Valuation and translation adjustments	35,942	4,90
Total net assets	3,156,133	3,139,20
Total liabilities and net assets	9,953,178	10,460,458

#### Statement of Changes in Net Assets

					ç	hareholders'	equity						on and	
			Capital surplus Retained earnings									translation	adjustments	
FYE June 2016				Other retained earnings							Valuation		Total	
(From July 1, 2015) to June 30, 2016)		Legal capital surplus	Other capital surplus	Total capital surplus	Reserve for advanced depreciation of fixed assets	Reserve for special depreciation	General reserve	Retained earnings brought forward	Total retained earnings	Treasury stock	Total shareholders' equity	difference , on available- for-sale securities	Total valuation and translation adjustments	
Balance as of July 1, 2015	1,010,200	252,550	882,018	1,134,568	32,187	1,220	100,000	2,526,952	2,660,360	△1,684,937	3,120,190	35,942	35,942	3,156,133
Restated balance	1,010,200	252,550	882,018	1,134,568	32,187	1,220	100,000	2,526,952	2,660,360	△1,684,937	3,120,190	35,942	35,942	3,156,133
Changes of items during the period														
Dividends from surplus								△253,080	△253,080		△253,080			△253,080
Net income								671,529	671,529		671,529			671,529
Reversal of reserve for advanced depreciation of fixed assets					△1,316			1,316	-		_			_
Changes in reserve for advanced depreciation of fixed assets due to changes in tax rate					776			△776	-		_			_
Reversal of reserve for special depreciation						△404		404	_		_			_
Changes in reserve for special depreciation due to changes in tax rate						18		∆18	-		_			_
Purchase of treasury stock										△1,204,900	△1,204,900			△1,204,900
Disposal of treasury stock			145,035	145,035						655,526	800,561			800,561
Net changes of items other than shareholders' equity												△31,040	△31,040	△31,040
Total changes of items during the period	-	-	145,035	145,035	△540	∆386	_	419,375	418,448	△549,373	14,109	△31,040	∆31,040	△16,930
Balance as of June 30, 2016	1,010,200	252,550	1,027,053	1,279,603	31,646	834	100,000	2,946,327	3,078,808	△2,234,311	3,134,300	4,902	4,902	3,139,202

#### **Summarized Income Statement** (Unit: Thousand yen)

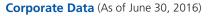
	FYE June 2015 (From July 1, 2014 to June 30, 2015)	FYE June 2016 (From July 1, 2015 to June 30, 2016)
Net sales	11,003,229	10,947,203
Cost of sales	6,028,631	5,568,868
Gross profit	4,974,598	5,378,335
SGA expenses	4,089,237	4,370,646
Operating income	885,360	1,007,689
Non-operating income	18,743	6,437
Non-operating expenses	67,866	70,969
Ordinary income	836,238	943,157
Extraordinary income	—	2,810
Extraordinary losses	84	4,371
Net income before taxes	836,153	941,596
Income taxes-current	329,342	267,050
Income taxes-deferred	38,148	3,016
Net income	468,663	671,529

#### Summarized Cash Flow Statement (Unit: Thousand yen)

	FYE June 2015 (From July 1, 2014 to June 30, 2015)	FYE June 2016 (From July 1, 2015 to June 30, 2016)
Cash flows from operations	700,045	315,246
Cash flows from investments	△200,198	△570,567
Cash flows from financing	∆448,256	326,440
Effect of exchange rate change on cash and cash equivalents	373	∆1,393
Net increase (decrease) in cash and cash equivalents	51,964	69,726
Cash and cash equivalents at the beginning of FY	264,057	316,021
Cash and cash equivalents at the end of FY	316,021	385,747

#### (Unit: Thousand yen)

#### **Corporate Profile / Stock Information**



Name:	KOZO KEIKAKU ENGINEERING Inc.
Date of Establishment:	May 6, 1959
Number of Employees:	564
Accounting Term:	June
Listed on:	Tokyo Stock Exchange (JASDAQ Standard) Code: 4748
Line of Business:	Engineering Consulting Product Service

#### Locations:

Head Office:	4-38-13 Hon-cho, Nakano-ku, Tokyo 164-0012, Japan
Head Office, New Annex:	4-5-3 Chuo, Nakano-ku, Tokyo 164-0011
Nakano Innovation	Nakano Central Park South 2Fl. 4-10-2 Nakano,
Office:	Nakano-ku, Tokyo 164-0001
Osaka Branch	Midosuji MTR Bldg. 5Fl. 3-6-3 Awaji-cho,
Office:	Chuo-ku, Osaka 541-0047
Nagoya Branch	Asahi Kaikan 11Fl. 1-3-3 Sakae, Naka-ku, Nagoya,
Office:	Aichi 460-0008
Kumamoto Office:	1315 Muro, Ozu-machi, Kikuchi-gun, Kumamoto 869-1235
Fukuoka Branch	JRJP Hakata Bldg. 8Fl. 8-1 Hakataekichuogai,
Office:	Hakata-ku, Fukuoka-shi, Fukuoka 812-0012
Shanghai Rep. Office:	Shanghai World Financial Center, 15Fl. No.100 Century Avenue, Pudong New Area, Shanghai 200120, China
KKE SINGAPORE	Level 11, Marina Bay Financial Centre Tower 1, 8
PTE. LTD.:	Marina Blvd., Singapore 018981

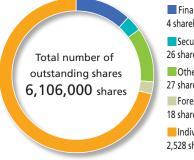


http://www.kke.co.jp/ir/

Share Status (As of June 30, 2016)

Total number of authorized shares:	21,624,000 shares
Total number of outstanding shares:	6,106,000 shares
Number of shareholders:	2,603

#### Composition of Shareholders (As of June 30, 2016)



Financial institutions: 11.94% 4 shareholders / 728,700 shares Securities companies: 3.29% 26 shareholders / 200,974 shares Other corporations: 11.17% 27 shareholders / 682,200 shares Foreign corporations, etc.: 2.60% 18 shareholders / 158,700 shares Individuals and others: 71.00% 2,528 shareholders / 4,335,426 shares

(Note) The figure in the "Individuals and others" includes 1,304,528 shares of treasury stock.

Additional information				
Fiscal year:	from July 1 to June 30 of the following year			
Record date:	June 30			
Annual meeting of shareholders:	Every September			
Administrator of shareholder registry:				
Special account management institution:	Mitsubishi UFJ Trust and Banking Corporation			
Contact information for the above:	Stock Transfer Agency Division Mitsubishi UFJ Trust and Banking Corporation 7-10-11, Higashisuna, Koto-ku, Tokyo 137-8081 TEL: 0120-232-711 (Toll free)			
Method of public notice:	By electronic public notice			
URL where public notice is posted:	http://www.kke.co.jp (Japanese only) (However, public notice is posted on the Nihon Keizai Shimbun in the event that electronic public notice is unavailable due to accident or other unavoidable reasons.)			

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